

Customs, Excise & Global Trade

Business Transformation Services - South Africa

The FTI Global Trade & Excise (GTE) team has extensive experience in providing advice and tailored solutions for companies involved activities governed by customs and excise legislation within various African jurisdictions.

Our GTE team has a proven track record of developing customer focused solutions that demystifies complex areas of Customs and Excise related legislation through practical and business orientated advice whilst ensuring legislative compliance.



Our services range from technical opinions and guidance on tariff classification, customs valuation and international trade agreements, to development of Customs and Excise Control frameworks, landed cost modelling, outsourced accounting services and dispute and litigation support.

GTE Offerings

Our GTE offering as part of the Business Transformation Services team, comprise of admitted attorneys, chartered accountants and information technology specialists that provide integrated solutions to assist clients with customs and excise technical advice, accounting entries and ERP optimisation. Our market leading approach allows us to provide services such as:

- Excise accounting outsourced solutions for clients in the petroleum, alcoholic beverages and Health Promotion Levy industries;
- Outsourced customs refund services;
- Enterprise Resource Planning optimisation to ensure customs and excise triggers are properly documented, defined and compliant to legislation from source to general ledger level;
- Development of industry specific key controls to simplify the external audit process;
- Trade visibility and import data analyses services;
- Excise data analyses services;
- Landed cost modelling through the FTI Africa Trade Portal;
- In country customs information, rates, levies, fees associated with trade in goods;
- Preparation for Revenue Authority Modernisation initiatives such as preferred Trader Programmes;
- Trade and excise advocacy services, strategy and submissions to fiscal entities;
- Customs and excise training, development of KPIs and third-party service provider reviews; and
- Customs and Excise due diligence services.

“Current trends indicate that Customs and Excise duties and levies on regulated products will continuously be extended to include additional products under the future “sin taxes”, resulting in increased risk for non-compliance, illicit trade and cost manipulation.”

Why GTE Services?

- Brexit, NAFTA, SACU and African Trade blocks impacts all aspects of multinational and local business operations.
- Corporate accountability in developing countries demands more than mere reporting on FCPA and anti-corruption and bribery.
- Entrance into developing markets requires an understanding of all trade regulations, supply chain and landed costs considerations as well as the accounting impact thereof from both an audit and risk perspective.
- Current trends indicate that Customs and Excise duties and levies on regulated products will continuously be extended to include additional products under the future “sin taxes” such as sugary beverages and environmental levies, resulting in increased risk for non-compliance, illicit trade and cost manipulation.
- Constant changes in the regulatory environment, trade wars and the introduction of self-assessment programmes broadens the risk of non-compliance that could have a financial and reputational impact.
- In addition, new Customs and Excise legislation are pending in various jurisdictions that will substantially alter the manner in which goods are moved, reported and accounted for.

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Our Offerings

As part of the FTI Business Transformation Services team our GTE professionals assist clients with compliance, accounting advisory and outsourced solutions relating to:

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Our Unique Strengths



Our Cloud based Africa Trade Portal allows clients to determine landed costs of all HS listed products, identify preferential duties, obtain customs data and regulatory trade requirements in Africa.



Our team approach every issue from an accounting, ERP systems, data, supply chain and regulatory perspective to ensure our clients are not exposed to tax and organisational risks.



Our GTE team provides a turnkey offering comprising of integrated customs and excise related business solutions and outsourced services.

About FTI Consulting

FTI Consulting has offices in Cape Town, Stellenbosch and Johannesburg, which are home to our Forensic & Litigation Investigations, Economic & Financial Consulting, Business Transformation, Corporate Finance and Strategic Communications teams.

And with offices in 29 major financial centers across the globe, we successfully serve clients wherever and whenever challenges and opportunities arise.

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FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centres throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. For more information, visit www.fticonsulting.com and connect with us on Twitter (@FTIConsulting), Facebook and LinkedIn. www.fticonsulting.com

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